# **Senior Reverse Mortgage Prospects**

Total Universe: 10,238,244 Base Rate: \$100/M



#### **Description Summary**

Take advantage of these active seniors who have disposable income by dipping into various sources including retirement checks and accrued home equity. Senior Reverse Mortgage Prospects from The Senior Source allows you to tap into one of the fast growing aspects of the mortgage industry. Senior Reverse Mortgage Prospects from The Senior Source has successfully combined self-reported age information with its other mortgage attributes to pinpoint the best Senior Mortgage candidates.

## How Our Data Is Compiled

Our Senior Reverse Mortgage Prospects Mailing List is derived from a multitude of public and proprietary feeds both online and offline including: surveys, self-reported individuals, and previous memberships/ purchase history. When you use our data, you are guaranteed accuracy and deliverability. Our compilation team processes the entire database against the National Change of Address (NCOA) file monthly. The list is also CASS certified to ensure further accuracy.

## **Consider The Facts**

- In 2017, there was \$10.6 billion generated in reverse mortgages
- The average interest rate for reverse mortgages is 4.585%

## **Recommended Usage**

This highly responsive list has been proven useful for marketing campaigns for a variety of industries such has life insurance, investments, children's products and apparel, and much more.

#### Market Type U.S. Consumers

List Channels Postal, Telemarketing, Email

**Source** Self-Reported

**Output Options** Electronic, Printed

Update Cycle Monthly

Minimum Order Quantity: 5,000 Price: \$500.00

**Net Name** Floor: 85% Minimum Quantity: 25,000 Run Charges: \$10.00 / M

#### **Exchanges**

Please Inquire

**Reuse** Please Inquire

**Cancellation** Please Inquire

Sample Mail Piece Required Please Inquire

Commission

Standard 20% broker/agency commission is extended to all trade partners

Popular Selections (for additional selections please inquire)

Age Gender Geography Dwelling Type Net Worth Household Income Home Value Finance Type Mortgage Amount Loan Type Length of Residence

For additional information or list counts, contact your representative or list manager at 1.800.457.2899

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